The GovPurchase Blueprint to Government Contracting

Strategic guide to scaling revenue with federal, state, and local governments

GovPurchase Official Documentation - 8401 Colesville Rd, Silver Spring, MD - 301-686-4131

1. Registering in SAM.gov and obtaining your CAGE code and Unique Entity Identifier [UEI]
2. Positioning for Set-Asides: 8[a], HUBZone, SDVOSB, and WOSB/EDWOSB certifications
3. Bidding on GSA Multiple Award Schedule [MAS] contracts
4. Leveraging GovPurchase market intelligence to win high-margin awards
5. Building long-term agency relationships with contracting officers